

# Aurubis generates very good results in the first half of fiscal year 2014/15

Hamburg, May 12, 2015 - The Aurubis Group (Aurubis) generated operating earnings before taxes (EBT) of €180 million in the first half of fiscal year 2014/15 (previous year: €27 million). This includes extraordinary effects of about €50 million, which are expected to neutralize again in the course of the year to some extent. Operating return on capital employed (ROCE) reached 15.8 % (previous year: 1.7 %).

On the market side, higher treatment charges for copper concentrates, a higher cathode premium and increased global sulfuric acid prices contributed to the good earnings trend.

The product markets varied: demand for rod and shapes developed positively in Europe, while exports to North America due to the strong US dollar provided additional momentum. The European market for flat rolled products was restrained. It weakened in some key segments in North America.

In the operational business, a high production performance, an improved input mix of recycling materials and a very good metal yield supported the results.

The positive extraordinary effects of about  $\in$  50 million largely resulted from low precious metal inventories as at the closing date. Delayed receipts of precious metal-bearing raw materials on the one hand and higher outgoing precious metal deliveries on the other hand had an impact. The high earnings that resulted from this will balance out again, as inventories are expected to increase in the course of the year.

"Even without the extraordinary effects, we have generated very good results supported by a favorable market environment and a good production performance, especially in the second quarter," summarized Dr. Bernd Drouven, Chairman of the Aurubis AG Executive Board.

The revenues of the Aurubis Group amounted to  $\in$  5,519 million in the first half of fiscal year 2014/15, slightly below the previous year ( $\in$  5,695 million) due to product sales.

Earnings before taxes based on IFRS amounted to  $\in$  175 million in the first half of fiscal year 2014/15 (previous year:  $\in$ -120 million), mainly due to the positive business development and the metal price trend compared to the previous year. In contrast to operating earnings, IFRS earnings include measurement effects due to copper price fluctuations and other factors. Therefore, the operating earnings are decisive for Aurubis in assessing the business performance and managing the company.

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## <u>Outlook</u>

We still anticipate a good supply of copper concentrates and high treatment and refining charges accordingly. Ongoing stable demand and good sales opportunities are expected for sulfuric acid for the next few months. The good conditions on the copper scrap market should also continue. However, declining copper prices could lead to a tightening of the market with decreasing refining charges in the short term. For cathode demand, we expect the premium level to soften towards the end of the fiscal year.

We expect the good demand level for our main products, rod and shapes, to continue for the next several months. We view European demand for flat rolled products as restrained, while some key market segments in North America will likely remain weak.

We expect the copper concentrate throughput and the cathode output to exceed the prior-year level during the fiscal year.

The extraordinary effects of  $\in$  50 million included in the results for the first half-year are expected to reverse to some extent as the year goes on. However, our projects to improve the results will likely deliver initial contributions to earnings in the current fiscal year.

"We continue to expect both operating EBT and ROCE to be considerably higher for fiscal year 2014/15 compared to the previous year," Dr. Bernd Drouven concluded.

You can find the complete report on the first half of fiscal year 2014/15 at www.aurubis.com.



## At a Glance

Key Aurubis Group figures		2nd quarter			6 months		
		2014/15	2013/14	Change	2014/15	2013/14	Change
Revenues	€m	2,884	2,902	-1 %	5,519	5,695	-3 %
Gross profit Operating gross profit	€m €m	352 350	153 226	> 100 % +55 %	590 592	280 421	>100 % +41 %
Personnel expenses	€m	113	101	+12 %	218	205	+6 %
Depreciation and amortization Operating depreciation and amortization	€m €m	33 32	32 30	+3 % +7 %	68 65	63 59	+8 % +10 %
EBITDA Operating EBITDA	€m €m	180 178	(6) 67	> 100 % > 100 %	258 260	(41) 100	>100 % >100 %
EBIT Operating EBIT	€m €m	147 146	(38) 37	> 100 % > 100 %	190 195	(104) 41	>100 % >100 %
EBT Operating EBT*	€m €m	142 <b>141</b>	(47) <b>30</b>	> 100 % <b>&gt; 100 %</b>	175 <b>180</b>	(120) <b>27</b>	>100 % <b>&gt;100 %</b>
Net result Operating net result	€m €m	106 106	(34) 22	> 100 % > 100 %	131 135	(86) 20	>100 % >100 %
Earnings per share Operating earnings per share	€ €	2.35 2.36	(0.77) 0.49	> 100 % > 100 %	2.89 3.00	(1.94) 0.44	>100 % >100 %
Net cash flow	€m	7	57	-87 %	109	356	-69 %
Capital expenditure (excl. financial fixed assets)	€m	26	28	-7 %	47	76	-38 %
Operating ROCE*	%	-	-	-	15.8	1.7	-
Copper price (average)	US\$/t	5,818	7,041	-17 %	6,224	7,097	-12 %
Human resources (average)		6,313	6,315	0 %	6,324	6,327	0 %

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Corporate control parameters
Comments on the results are presented in the explanatory notes to the results of operations, net assets and financial position.
Certain prior-year figures have been adjusted.
This report may include slight deviations in the totals due to rounding..

Production/throughput			2nd quarter		6 months		
		2014/15	2013/14	Change	2014/15	2013/14	Change
BU Primary Copper							
Concentrate throughput	1,000 t	582	574	+1.4 %	1,158	1,083	+6.9 %
Copper scrap input	1,000 t	48	50	-4.0 %	107	98	+9.2 %
Sulfuric acid output	1,000 t	560	548	+2.2 %	1,111	1,039	+6.9 %
Cathode output	1,000 t	234	229	+2.2 %	472	451	+4.7 %
BU Recycling/Precious Metals	1,000 t						
Copper scrap input	1,000 t	29	33	-12.1 %	61	66	-7.6 %
KRS throughput	1,000 t	74	59	+25.0 %	144	143	+0.7 %
Cathode output	1,000 t	48	48	0.0 %	95	95	0.0 %
BU Copper Products							
Wire rod output	1,000 t	200	202	-1.0 %	363	358	+1.4 %
Continuous cast shape output	1,000 t	44	50	-12.0 %	82	89	-7.9 %
Flat rolled products and specialty wire output	1,000 t	58	58	0.0 %	106	108	-1.98 %



### Company profile

Aurubis is the leading integrated copper group and the largest copper recycler worldwide. We produce more than 1 million t of copper cathodes annually and from them a variety of copper products. Production expertise is our strength and the driving force of our success.

Aurubis has about 6,500 employees, production sites in Europe and the USA and an extensive service and sales system for copper products in Europe, Asia and North America.

Thanks to our wide range of services, we rank among the global leaders in our industry. Our core business is the production of marketable copper cathodes from copper concentrates, copper scrap and recycling raw materials. These are processed within the Group into continuous cast wire rod, shapes, rolled products and strip as well as specialty wire made of copper and copper alloys. Precious metals and a number of other products, such as sulfuric acid and iron silicate, round off our product portfolio. Customers of Aurubis include companies in the copper semis industry, the electrical engineering, electronics and chemical industries as well as suppliers of the renewable energies, construction and automotive sectors.

Aurubis is oriented to growth and to increasing corporate value: the main focuses of our strategy are on expanding our leading market position as an integrated copper producer, utilizing growth opportunities and practicing a responsible attitude when dealing with people, resources and the environment. Aurubis shares are part of the Prime Standard Segment of the Deutsche Börse and are listed in the MDAX and the Global Challenges Index (GCX).

Further information at www.aurubis.com